

Transcript of Proceedings

DEPARTMENT OF ENERGY

NATIONAL PETROLEUM COUNCIL

James Forrestal Building
Auditorium
Washington, D.C.

Thursday, May 25, 1978

Acme Reporting Company

Official Reporters

1411 K Street, N.W.
Washington, D. C. 20005
(202) 628-4888

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REPORTER'S TRANSCRIPT

Reported by: Kathy Boyd

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The meeting convened at 9:45 a.m., pursuant to notice, Chairman Collis P. Chandler, Jr., National Petroleum Council, presiding.

NATIONAL PETROLEUM COUNCIL STAFF

Collis P. Chandler, Jr., President, Chandler & Associates, Inc., Chairman

C. H. Murphy, Jr., Chairman of the Board, Murphy Oil Corporation, Vice Chairman

Kenneth E. BeLieu, National Petroleum Council, Executive Director

Hon. Alvin L. Alm, Assistant Secretary for Policy and Evaluation, U.S. Department of Energy

H. J. Haynes, Chairman, Agenda Committee

Kenneth E. Montague, Chairman, Finance Committee

Robert O. Anderson, Chairman, Nominating Committee

COMMITTEE MEMBERS

Robert O. Anderson, Chairman of the Board, Atlantic Richfield Company

L. N. Applegate, Director of Exploration, Ethyl Corporation

Sid R. Bass, President, Bass Brothers Enterprises, Inc.

Howard W. Blauvelt, Chairman and Chief Executive Officer, Continental Oil Company

W. J. Bowen, Chairman of the Board and President, Transco Companies, Inc.

John A. Carver, Jr., Director of the Natural Resources Program

C. Fred Chambers, C & K Petroleum, Inc.

Collis P. Chandler, Jr., President, Chandler & Associates, Inc.

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1 W. B. Cleary, Energy Consultant, Boswell Energy Corporation
2 Edwin L. Cox, Oil and Gas Producer
3 Cortlandt S. Dietler, President, Western Crude Oil, Inc.
4 Hollis M. Dole, Washington Representative, Atlantic Richfield
Company
5 David F. Dorn, Executive Vice President, Forest Oil Corpora-
6 tion
7 Max D. Eliason, Immediate Past President, Rocky Mountain Oil
& Gas Association, c/o Skyline Oil Company
8 Northcutt Ely, Esquire, Watergate Six Hundred Building
9 James W. Emison, Partner, Western Petroleum Company
10 Edward W. Erickson, Professor of Economics and Business
11 Peter T. Flawn, LBJ School of Public Affairs
12 Kenneth A. Ford, Past President, Association of Oilwell
13 Servicing Contractors, c/o Ford Tool Company
14 John S. Foster, Jr., Vice President, Energy Research and
Development, TRW, Inc.
15 Kent Frizzell, Director, National Energy Law and Policy
16 Institute
17 James F. Gary, President, Pacific Resources, Inc.
18 Melvin H. Gertz, President, Guam Oil & Refining Company, Inc.
19 Maurice F. Granville, Chairman of the Board, Texaco, Inc.
20 Michel T. Halbouty, Consulting Geologist and Petroleum
Engineer
21 Fred L. Hartley, Chairman and President, Union Oil Company of
22 California
23 H. J. Haynes, Chairman of the Board, Standard Oil Company of
California
24 Kenneth E. Hill, Petroleum Consultant, Blyth Eastman Dillon
25 & Company, Inc.

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1 H. D. Hoopman, President and Chief Executive Officer, Marathon
Oil Company

2 Mary Hudson, President, Hudson Oil Company

3 John G. Hurd, Killan and Hurd, Ltd.

4 Frank N. Ikard, President, American Petroleum Institute

5 William F. Kenny, Jr., Chairman, Meenan Oil Company, Inc.

6 Thomas L. Kimball, Executive Vice President, National Wild-
7 life Federation

8 Arthur C. Kreutzer, Executive Vice President & General
Counsel, National LP-Gas Association

9 George H. Lawrence, President, American Gas Association

10 Walter J. Levy, W. J. Levy Consultants Corporation

11 John J. Lichtblau, Executive Director, Chief Executive
12 Officer, Petroleum Industry Research Foundation, Inc.

13 Duke R. Ligon, Bracewell & Patterson

14 Robert D. Lynch, Executive Vice President, Oil Heat Institute
of Long Island, Inc.

15 Jerry McAfee, Chairman of the Board, Gulf Oil Corporation

16 W. C. McCord, President, Chief Executive Officer, Enserch
17 Corporation

18 D. A. McGee, Chairman, Kerr-McGee Corporation

19 Cary M. Maguire, President, Maguire Oil Company

20 Leon V. Manry, Jr., President, The Ocean Corporation

21 J. Howard Marshall II, Chairman of the Board, Great Northern
Oil Company

22 Charles D. Matthews, Immediate Past President, National
23 Ocean Industries Association

24 F. R. Mayer, Chairman of the Board, Exeter Company

25 Randall Meyer, President and Chief Executive Officer, Exxon
Company, U.S.A.

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1 C. John Miller, Partner, Miller Brothers
2 Robert S. Moehlman, President, Newmont Oil Company
3 Kenneth E. Montague, President, General Crude Oil Company
4 Jeff Montgomery, Chairman of the Board, Kirby Exploration
Company
5 R. J. Moran, Moran Bros., Inc.
6 Robert Mosbacher, 2100 Capital National Bank Building
7 C. H. Murphy, Jr., Chairman of the Board, Murphy Oil Corpora-
8 tion
9 John N. Nassikas, Cox, Langford & Brown
10 Glenn E. Nielson, Chairman of the Board, Husky Oil Company
11 John G. Phillips, Chairman of the Board and Chief Executive
Officer, The Louisiana Land & Exploration Company
12 T. B. Pickens, Jr., President, Mesa Petroleum Company
13 Ashley H. Priddy, Chairman of the Board and President, Sabine
14 Royalty Corporation
15 Wilton E. Scott, Chairman of the Board and Chief Executive
Officer, Tenneco, Inc.
16 Robert V. Sellers, Chairman of the Board, Cities Service
17 Company
18 John S. Shaw, Jr., Chairman and President, Southern Natural
Resources, Inc.
19 J. J. Simmons, Jr., President, Simmons Royalty Company,
20 Petroleum Production
21 Charles E. Spahr
22 Netum A. Steed, Independent Operator, Taubert & Steed
23 John E. Swearingen, Chairman of the Board, Standard Oil
Company (Indiana)
24 Wayne E. Swearingen, Swearingen Management Associates
25

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O J. Tauber, Sr., Chairman, Tauber Oil Company

Stephen A. Wakefield, Baker & Botts

John F. Warren, Independent Oil Operator/Producer

Robert V. West, Jr., Chairman of the Board, Tesoro Petroleum Corporation

John G. Winger, Vice President, The Chase Manhattan Bank

Donald E. Woodrick, Executive Director, Midwest Petroleum Marketers Association

MEMBERS SENDING ALTERNATES

ALTERNATE

George A. Helland, Jr.
Past President, Petroleum
Equipment Suppliers Assn.
c/o Weatherford Inter-
national Incorporated

James Chenault

Maurice R. Harrison, Jr.
Chairman of the Board
American Automobile Assn.

Ray H. Daley

W. F. Martin, Chairman of
the Board and Chief
Executive Officer,
Phillips Petroleum Company

William C. Douce

W. A. Strauss, Chairman of
the Board and Chief Execu-
tive Officer, Northern
Natural Gas Company

Gaines L. Godfrey

H. J. Haas, Past President,
Gas Processors Association,
c/o NHG Petrochemicals, Inc.

Harold Galloway

John H. Williams, Chairman of
the Board, The Williams
Companies

Barry J. Galt

Howard Boyd, Chairman of
the Board, The El Paso
Company

Robert N. Harbor

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1	Armand Hammer, Chairman of	John Kyl
2	the Board and Chief	
3	Executive Officer, Occi-	
4	dental Petroleum Corpora-	
5	tion.	
6	Floyd W. Lewis, President,	C. King Mallory
7	Middle South Utilities,	
8	Inc., and Past Immediate	
9	Chairman, Edison Electric	
10	Institute	
11	Rawleigh Warner, Jr., Chair-	Allen E. Murray
12	man of the Board, Mobil	
13	Corporation	
14	H. Robert Sharbaugh, Chair-	John L. Olsen
15	man of the Board, Sun	
16	Company, Inc.	
17	John F. Bookout, President	J. Carter Perkins
18	and Chief Executive	
19	Officer, Shell Oil Company	
20	Robert E. Yancey, President,	William E. Perrine
21	Ashland Oil, Inc.	
22	Frank Wood, Jr., Immediate	Scott H. Phillips
23	Past Chairman of the	
24	Board, American Petroleum	
25	Refiners Association, c/o	
26	Pride Refining, Inc.	
27	John M. Shaheen, President,	Paul W. Rishell
28	Macmillan Ring-Free Oil	
29	Company, Inc.	
30	O. C. Davis, Chairman of	Frederick L. Scott
31	the Board and Chief	
32	Executive Officer, Peoples	
33	Gas Company	
34	E. L. Shannon, Jr., Immediate	E. H. Shuler
35	Past President, Western Oil	
36	and Gas Association, c/o	
37	Santa Fe International	
38	Corporation	
39	Leon Hess, Chairman of the	J. J. Simmons
40	Board, Amerada Hess	
41	Corporation	

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MEMBERS NOT ATTENDING

Jack H. Abernathy, Chairman, Big Chief Drilling Company

R. F. Bauer, Chairman of the Board, Global Marine, Inc.

Carroll M. Bennett, Management Consultant

Harold E. Berg, President and Chief Operating Officer, Getty Oil Company

Andrew J. Biemiller, Director, Department of Legislation, AFL-CIO

W. T. Blackburn, Partner, Vaughey, Vaughey and Blackburn

Morton K. Blaustein, Chairman of the Board and Chief Executive Officer, American Trading & Production Corporation

David Boren, Immediate Past Chairman, Interstate Oil Compantl Commission

Brant Calkin, Past President, Sierra Club

Richard A. Campbell, R. A. Campbell Company

Jack W. Carlson, Vice President and Chief Economist, United States Chamber of Commerce

E. H. Clark, Jr., President and Chief Executive Officer, Baker International

O. Wayne Crisman, President, Falcon Seaboard, Inc.

Marvin Davis, General Partner and Manager, Davis Oil Company

John R. Dolinger, Immediate Past President, National Rural Electric Cooperative Association, c/o Cumberland Electric Membership Corporation

Charles E. Duckworth, Immediate Past President, American Public Power Association, c/o City Manager, City of Garland

Glenn C. Ferguson, Gerguson & Bosworth

Frank E. Fitzsimmons, General President, International Brotherhood of Teamsters

Andrew K. Fraser, Immediate Past Chairman, National Tank Truck Carriers, Inc.

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1 R. I. Galland, Chairman of the Board, American Petrofina, Inc.
2 Richard J. Gonzalez
3 Maurice F. Granville, Chairman of the Board, Texaco, Inc.
4 John R. Hall, Immediate Past Chairman of the Board, National
5 Petroleum Refiners Association, c/o Ashland Oil, Inc.
6 Jake L. Hamon, Oil and Gas Producer
7 John P. Harbin, Chairman of the Board and Chief Executive
8 Officer, Halliburton Company
9 Charles Hitch, President, Resources for the Future, Inc.
10 P. N. Howell, President and Chief Executive Office, Howell
11 Corporation
12 Henry D. Jacoby, Professor of Management, Alfred P. Sloan
13 School of Management, Massachusetts Institute of Technology
14 Minor S. Jameson, Jr.
15 A. V. Jones, Jr., Immediate Past President, Independent
16 Petroleum Association of America
17 J. F. Justiss, Immediate Past President, International
18 Association of Drilling Contractors, c/o Justiss-Mears
19 Oil Company, Inc.
20 John A. Kaneb., President, Northeast Petroleum Industries,
21 Inc.
22 George F. Kirby, Chairman and President, Texas Eastern
23 Transmission Corporation
24 J. Hugh Liedtke, Chairman of the Board, Chief Executive
25 Officer, Pennzoil Company
Patrick J. McDonough, Independent Oil and Gas Operator
John R. McMillan, Chairman of the Board, Reserve Oil and
Gas Company
Charles R. Matties, President, National Congress of Petroleum
Retailers
John F. O'Connell, Director, The Bechtel Group

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1 R. L. O'Shields, President and Chief Executive Officer,
Panhandle Eastern Pipe Line Company

2 Thomas Patton, Immediate Past President, National Oil Jobbers
3 Council, c/o Tri-Ton Incorporated

4 Walter E. Rogers, Immediate Past President, Interstate Natural
Gas Association of America

5 James W. Scanlan, President, Pennsylvania Oil Company

6 Jay W. Schmiedeskamp, Director of Research, The Gallup
7 Economic Service

8 Arthur R. Seder, Jr., Chairman and President, American
Natural Resources Company

9 Robert E. Seymour, Chairman of the Board, Consolidated Natural
10 Gas Company

11 William T. Smith, Immediate Past Chairman of the Board, Mid-
Continent Oil & Gas Association, c/o Champlin Petroleum
12 Company

13 Edgar B. Speer, Chairman, Board of Directors, United States
Steel Corporation

14 Elvis J. Stahr, President, National Audubon Society

15 J. B. Sunderland, Immediate Past President, American Indepen-
16 dent Oil Company

17 Robert E. Thomas, Chairman of the Board, MAPCO, Inc.

18 H. A. True, Jr., Partner, True Oil Company

19 G. L. Jerry Vinson, Oil and Gas Producer

20 Frank Wood, Jr., Immediate Past Chairman of the Board,
American Petroleum Refiners Assn., c/o Pride Refining, Inc.

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The following resolutions were adopted by the

Committee:

1. Resolution to undertake studies, H. J. Haynes, Chairman, Agenda Committee
2. Resolution to approve the annual budget for Calendar Year 1978 and the selection of Arthur Young & Company to continue as the Council's outside auditors for Calendar Year 1978, Kenneth F. Montague, Chairman, Finance Committee.
3. Resolution for a slate of officers for the Agenda Committee and the Appointment Committee, Robert O. Anderson, Chairman, Nominating Committee
4. A memorial resolution to John M. Kelly by Robert O. Anderson and a memorial resolution to Harold M. McClure, Jr., by C. John Miller
5. Resolution on bylaws, C. H. Murphy.

The meeting was open to the public and the public was invited to participate or make comments from 11:55 a.m. until 12:00 noon. Approximately 60 members of the public were in attendance.

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P R O C E E D I N G S

CHAIRMAN COLLIS: Let me call the 76th meeting of the National Petroleum Council to order. You have before you a copy of this morning's agenda. You will note that most of your action will be administrative. This marks a momentous occasion in the history of the National Petroleum Council. After 32 years of service to the Department of Interior, we will be considering the council's future service to the new Department of Energy. The first item of business is the calling of the roll. Marshall Nichols.

MR. NICHOLS: Jack Abernathy?

MR. ABERNATHY: Aye.

MR. NICHOLS: Burce Anderson? Robert Anderson?

MR. R. ANDERSON: Here.

MR. NICHOLS: L. N. Applegate? Sid R. Bass?

MR. BASS: Here.

MR. NICHOLS: R. F. Bauer? Carrol M. Bennett?
Harold E. Berg? Andrew J. Biemiller? W. T. Blackburn?
Morton K. Blaustein? Howard B. Blauvelt?

MR. BLAUVELT: Here.

MR. NICHOLS: John F. Bookout?

MR. BOOKOUT: Here.

MR. NICHOLS: David Boren? W. J. Bowen?

MR. BOWEN: Here.

MR. NICHOLS: Noward Boyd? Brant Calkin? Richard A.

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1 Campbell? Jack W. Carlson; John A. Carver?

2 MR. CARVER: Here.

3 MR. NICHOLS: Fred C. Chambers?

4 MR. CHAMBERS: Here.

5 MR. NICHOLS: Collis Chandler?

6 CHAIRMAN CHANDLER: Yere.

7 MR. NICHOLS: E. H. Clark? W. B. Cleary?

8 MR. CLEARY: Here.

9 MR. NICHOLS: Edwin L. Cox?

10 MR. COX: Here.

11 MR. NICHOLS: O. Wayne Crisman? Marvin Davis?

12 O. C. Davis? Cortlandt Dietler?

13 MR. DIETLER: Here.

14 MR. NICHOLS: Hollis Dole?

15 MR. DOLE: Here.

16 MR. NICHOLS: John R. Dolinger? David Dorn?

17 MR. DORN: Here.

18 MR. NICHOLS: Charles Duckworth? Max Eliason?

19 MR. ELIASON Here.

20 MR. NICHOLS: Northcutt Ely?

21 MR. ELY: Here.

22 MR. NICHOLS: James Emison?

23 MR. EMISON: Here.

24 MR. NICHOLS: Edward Erickson?

25 MR. ERICKSON: Here.

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1 MR. NICHOLS: Glenn Ferguson? Frank Fitzsimmons;
2 Peter Flawn?
3 MR. FLAWN: Here.
4 MR. NICHOLS: Kenneth A. Ford?
5 MR. FORD: Here.
6 MR. NICHOLS: John Foster?
7 MR. FOSTER: Here.
8 MR. NICHOLS: Andrew Fraser? Kent Frizzell?
9 MR. FRIZZELL: Here.
10 MR. NICHOLS: F. I. Galland? C. C. Garvin? James
11 Gary?
12 MR. GARY: Here.
13 MR. NICHOLS: Melvin Gertz?
14 MR. GERTZ: Here.
15 MR. NICHOLS: Richard Gonzalez? Allen Grant?
16 Maurice Granville.
17 MR. GRANVILLE: Here.
18 MR. NICHOLS: H. J. Haas? Michel Halbouty?
19 MR. HALBOUTY: Here.
20 MR. NICHOLS: John R. Hall?
21 MR. HALL: Here.
22 MR. NICHOLS: Jake Hamon? John Harbin? Maurice
23 Harrison? Fred Hartley?
24 MR. HARTLEY: Here.
25 MR. NICHOLS: H. J. Haynes?

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MR. HAYNES: Here.

MR. NICHOLS: George Helland? Leon Hess?

MR. FITZSIMMONS: Fitzsimmons for Leon Hess.

MR. NICHOLS: Kenneth Hill?

MR. HILL: Here.

MR. NICHOLS: Charles Hitch? Harold Hoopman?

MR. HOOPMAN: Here.

MR. NICHOLS: P. N. Howell? Mary Hudson?

MS. HUDSON: Here.

MR. NICHOLS: John Jurd?

MR. HURD: Here.

MR. NICHOLS: Frank Ikard?

MR. IKARD: Here.

MR. NICHOLS: Henry Jacoby? Minor Jameson? A. V.
Jones? J. F. Justiss? John Kaneb? William Keeny?

MR. KEENY: Here.

MR. NICHOLS: Tom Kimball?

MR. KIMBALL: Here.

MR. NICHOLS: George Kirby? Arthur Kreutzer?

MR. KREUTZER: Here.

MR. NICHOLS: George Lawrence? Walter Levy?

MR. LEVY: Here.

MR. NICHOLS: Floyd Lewis? John Lichtblau?

MR. LICHTBLAU: Here.

MR. NICHOLS: J. Hugh Liedtke? Duke Ligon?

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1 MR. LIGON: Here.

2 MR. NICHOLS: Robert Lynch?

3 MR. LYNCH: Here.

4 MR. NICHOLS: Jerry McAfee?

5 MR. MCAFEE: Here.

6 MR. NICHOLS: W. C. McCord?

7 MR. MCCORD: Here.

8 MR. NICHOLS: Patrick McDonough? D. A. McGee?

9 MR. MCGEE: Here.

10 MR. NICHOLS: John R. McMillan? Cary Maguire?

11 MR. MAGUIRE: Here.

12 MR. NICHOLS: Leon Manry?

13 MR. MANRY: Here.

14 MR. NICHOLS: Howard Marshall?

15 MR. MARSHALL: Here.

16 MR. NICHOLS: W. F. Martin?

17 MR. DOUCE: William Douce for Mr. Martin.

18 MR. NICHOLS: Charles Matthews?

19 MR. MATTHEWS: Here.

20 MR. NICHOLS: Charles Matties? F. R. Mayer?

21 MR. MAYER: Here.

22 MR. NICHOLS: Randall Meyer?

23 MR. MEYER: Here.

24 MR. NICHOLS: John Miller?

25 MR. MILLER: Here.

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MR. NICHOLS: Robert Moehlman?

MR. MOEHLMAN: Here.

MR. NICHOLS: Ken Montague?

MR. MONTAGUE: Here.

MR. NICHOLS: Jeff Montgomery?

MR. MONTGOMERY: Here.

MR. NICHOLS: R. J. Moran?

MR. MORAN: Here.

MR. NICHOLS: Robert Mosbacher?

MR. MOSBACHER: Here.

MR. NICHOLS: C. H. Murphy?

MR. MURPHY: Here.

MR. NICHOLS: John Nassikas?

MR. NASSIKAS: Here.

MR. NICHOLS: Glenn Nielson?

MR. NIELSON: Here.

MR. NICHOLS: John O'Connell? R. L. O'Shields?

Thomas Patton?

MR. LYDEN: Bill Lyden for Tom Patton.

MR. NICHOLS: Thank you. John Phillips?

MR. PHILLIPS: Here.

MR. NICHOLS: T. B. Pickens?

MR. PICKENS: Here.

MR. NICHOLS: Ashley Priddy?

MR. PRIDDY: Here.

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1 MR. NICHOLS: Walter Rogers? James Scanlan? Jay
2 Schmiedeskamp? Wilton Scott?

3 MR. SCOTT: Here.

4 MR. NICHOLS: Arthur Seder? Robert Sellers?

5 MR. SELLERS: Here.

6 MR. NICHOLS: Robert Seymour? John Shaheen?

7 MR. RISHELL: Paul Rishell for John Shaheen.

8 MR. NICHOLS: E. L. Shannon? Robert Sharbaugh?
9 John Shaw?

10 MR. SHAW: Here.

11 MR. NICHOLS: J. J. Simmons?

12 MR. SIMMONS: Here.

13 MR. NICHOLS: William Smith? Charles Spahr?

14 MR. SPAHR: Here.

15 MR. NICHOLS: Edgar Speer? Elvis Stahr? Netum Steed?

16 MR. STEED: Here.

17 MR. NICHOLS: W. A. Strauss?

18 MR. GAGNE: Fred Gagne for Mr. Strauss.

19 MR. NICHOLS: J. B. Sunderland? John Swearingen?

20 MR. SWEARINGEN: Here.

21 MR. NICHOLS: Wayne Swearingen?

22 MR. W. SWEARINGEN: Here.

23 MR. NICHOLS: O. J. Tauber?

24 MR. TAUBER: Here.

25 MR. NICHOLS: Robert Thomas? H. A. True? Jerry

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1 Vinson? Stephen Wakefield?

2 MR. WAKEFIELD: Here.

3 MR. NICHOLS: Rawleigh Warner?

4 MR. MURRAY: Allen Murray for Rawleigh Warner.

5 MR. NICHOLS: John Warren?

6 MR. WARREN: Here.

7 MR. NICHOLS: Robert West?

8 MR. WEST: Here.

9 MR. NICHOLS: John Williams? John Winger?

10 MR. WINGER: Here.

11 MR. NICHOLS: Frank Wood?

12 MR. WOOD: Here.

13 MR. NICHOLS: Robert Yancey?

14 MR. PERRINE: William Perrine for Mr. Yancey.

15 MR. NICHOLS: Thank you, Mr. Chairman.

16 CHAIRMAN COLLIS: Thank you, Marshall.

17 Let me take a minute to introduce the people at the
18 head table. On my far right is Ken Montague. Ken is
19 Chairman of the Finance Committee. Next to Ken is Bob
20 Anderson. Bob is Chairman of the Nominating Committee. On
21 my immediate right, of course, is Ken BeLieu. On my far
22 left is Bill Haynes, Chairman of the Agenda Committee. To
23 his right is Charlie Murphy, who is Vice Chairman of the
24 Council, and sitting to Charlie's right is Al Alm, DOE
25 Assistant Secretary for Policy and Evaluation.

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1 The meeting was started late this morning because
2 Secretary Schlesinger is attending a meeting at the White
3 House. We expect him about 10:15, but for the reason that
4 the Secretary is delayed, we will juggle the agenda and I
5 will now call for a report from the Nominating Committee from
6 Robert O. Anderson.

7 MR. ANDERSON: Thank you, Collis. Gentlemen, as
8 you know, the council's bylaws require that an organizational
9 meeting shall be held each year; the council shall elect a
10 chairman and a vice chairman to serve until the next
11 organizational meeting. In addition, the council shall elect
12 an Agenda Committee and an Appointment Committee to serve
13 for the same period.

14 The Nominating Committee have duly met, recommends
15 essentially the reappointment or the reelection of the existing
16 slate. We have not met in the past year, and our feeling is
17 these people are still fresh and have a good year of service
18 in them, so with that, we are recommending that Collis be
19 reelected as Chairman and Charlie Murphy, Jr., be reelected
20 for a second one-year term as Vice Chairman.

21 The Agenda Committee has recommended the following
22 individuals for the Calendar Year 1978 for the Agenda Commit-
23 tee. We recommended that Bill Haynes be retained as Chairman
24 and Carroll Bennett, Ed Cox, Maurice Granville, John Miller,
25 Rawleigh Warner, Ken Montague, Bob O'Shields, Bob Sellers,

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1 Ed Speer and Elvis J. Stahr.

2 For the Appointment Committee we recommend Harold
3 Berg as Chairman, Howard Blauvelt, James W. Emison, Mary
4 Hudson, Thomas Kimball, Robert Yancey, John R. McMillan,
5 W. F. Martin, Jeff Montgomery, John S. Shaw, Jr., J. J.
6 Simmons, Jr.

7 Mr. Chairman, this completes the report of the Nomi-
8 nating Committee, and I move the council elect the proposed
9 slate of officers.

10 CHAIRMAN COLLIS: Thank you, Bob. Is there a
11 second to the motion?

12 VOICE: Second.

13 CHAIRMAN COLLIS: It has been moved and seconded
14 that the report of the Nominating Committee be approved as
15 rendered. All in favor, signify by saying Aye. Opposed?
16 That is the only thing that has happened to me unanimously
17 this year.

18 Thank you very much, gentlemen, I hope that the
19 forthcoming year will be a good deal more productive than
20 the last one.

21 May we next pay tribute to two truly outstanding
22 members that have passed away since our last meeting -- John
23 Kelly and Butch McClure. As did many of you, I knew both
24 John and Butch for many years, and we would all agree that
25 they were instrumental members of this council.

KB:jv

1 Bob Anderson has prepared and will present a
2 memorial resolution to John Kelly.

3 MR. ANDERSON: Gentlemen, the members of the National
4 Petroleum Council note with a deep sense of loss and sorrow
5 the passing, on December 19, 1977, of one of its most
6 accomplished and active members, John M. Kelly.

7 In all of his duties during his long career of
8 service to industry and to Government, he achieved true dis-
9 tinction and respect. Born in Chelsea, Massachusetts, his
10 life and name are more closely tied to his beloved State of
11 New Mexico. A graduate of the New Mexico School of Mines
12 and recipient of an Honorary Doctorate of Science from the
13 New Mexico Institute of Mining and Techno-ogy, John Kelly
14 began his career of Government service as Executive Director
15 of the New Mexico Oil Conservation Commission. He held a
16 series of State and Federal posts culminating in his appoint-
17 ment from 1961 to 1965 as the Assistant Secretary of the
18 Interior for Mineral Resources. During that time he served
19 as U.S. Delegate to the Energy and Petroleum Committees of
20 the Organization for Economic Cooperation and Development in
21 Paris. In 1965, he was appointed a member of the National
22 Petroleum Council to which he generously donated his valuable
23 expertise, serving over the years on a total of 17 study and
24 administrative committees. He attended every meeting of the
25 National Petroleum Council during his tenure as a member, 22
in all.

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1 In addition to his many Council activities, he gave
2 freely of his time and expertise to numerous Government and
3 industry associations. He served as a Fellow of the
4 Geological Society of America and the American Association
5 for the Advancement of Science, as a Director of the New
6 Mexico Oil and Gas Association, and as a member of the New
7 Mexico Board of Educational Finance and the Advisory Board
8 of the Small Business Administration, to cite a few.

9 Today, at the first meeting in over 12 years at
10 which John Kelly is not present, the members of the National
11 Petroleum Council pause to pay tribute to his memory as a
12 leader in Government and the petroleum industry. We are
13 saddened by his passing, yet express our gratitude for the
14 service that he rendered the National Petroleum Council and
15 the Nation. We extend to his wife, Esther, and his family
16 our sincere sympathy

17 NOW, THEREFORE, BE IT RESOLVED, on this 25th day
18 of May, 1978, in the city of Washington, D.C., that this
19 resolution be entered upon the permanent records of the
20 Council and an appropriate copy thereof be delivered to the
21 family of John M. Kelly as a remembrance of the affection and
22 respect which we shall always have for him.

23 CHAIRMAN COLLIS: John Miller has prepared and will
24 present a resolution to Butch McClure.

25 MR. MILLER: The members of the National Petroleum

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1 Council were deeply saddened by the death on December 27,
2 1977, at his home in Alma, Michigan, of their distinguished
3 associate, Harold M. McClure, Jr., at age 56. His endeavors
4 and accomplishments in behalf of the oil and gas industry
5 were many, including landmark contributions to the Council.

6 The grandson and son of pioneering oilmen, his career
7 in the oil and gas business started while still in his teens.
8 He was born on January 13, 1921, in Mendon, Ohio and worked
9 with a rod gang when still in high school. In the years
10 that followed, his drilling ventures and allied enterprises
11 were concentrated in Michigan, but also moved across both
12 state and international boundaries.

13 His leadership is fully evidenced by the years in
14 which he served with distinction in a great many industry,
15 civic and community roles. He was named to the National
16 Petroleum Council on January 1, 1958, and continued as a
17 dedicated member for 20 years. In this period he served
18 actively with many Council committees, earning the respect
19 and gratitude of fellow members.

20 He served two terms as president of the Michigan Oil
21 and Gas Association and also served exceedingly well as
22 president of the Independent Petroleum Association of America.
23 Seemingly tireless, his participation and work simultaneously
24 touched many states, civic, educational, business and
25 religious endeavors.

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1 Certainly one of his legacies is that of his courage,
2 his enthusiasm and his optimism. No better could this be
3 demonstrated than by his continuing participation in industry
4 affairs until a few days before his death.

5 Harold's devotion to God, family and country was
6 profound. Yet, his love and his dream was oil -- the people
7 involved in it and its role in making his country the envy
8 of the world.

9 THEREFORE, BE IT RESOLVED that the National Petroleum
10 Council offer this tribute to the memory of its friend and
11 fellow member, Harold M. McClure, Jr., and in so doing extend
12 deepest sympathies to his family. Now, be it further resolved
13 on the 25th day of May, 1978, in the city of Washington, D.C.,
14 that this resolution be entered in the records of the Council,
15 and an appropriate copy thereof be delivered to the family
16 of Harold M. McClure, Jr., as a remembrance of the admiration
17 which the National Petroleum Council shall always have for
18 him.

19 CHAIRMAN COLLIS: Would all members show their
20 approval of the two resolutions by standing for a moment
21 silently.

22 (Brief pause)

23 CHAIRMAN COLLIS: We are pleased to have Assistant
24 Secretary of Energy for Policy and Evaluation, Al Alm, with
25 us this morning. The Secretary will make a few remarks to

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1 us. Mr. Secretary.

2 MR. ALM: I feel like a sandwich. I am assuming
3 when the Secretary comes in, I will go back in my seat and
4 let him make his remarks. After that, or if I continue on
5 longer than I suspect, I would like to leave some time open
6 for questions.

7 Energy policy is obviously subject to a lot of
8 misunderstandings. It reminds me of the story of a football
9 coach and his young quarterback and the coach gave the quarter-
10 back an explicit set of instructions for the first series of
11 plays in the game. In the first play, the quarterback was to
12 go through the right side of the line and the second play to
13 go around to the left end, and the third play to throw a
14 long pass to the wide receiver, and then in the fourth down
15 to punt, and so he got out in the field.

16 The quarterback called the first play to to to the
17 right side of the line, gained a couple of yards on the second
18 play, goes around the left end and again gained a couple of
19 yards. On the third play, the quarterback falls back and
20 throws a long pass; he is successful and they go all the way
21 down to the two yard line and line up for the fourth down.
22 They come down in punt formation and they punt. At this
23 point in time, the coach is absolutely livid. And the
24 young quarterback comes back and the coach says, young man,
25 what were you thinking of when you called a punt and the

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1 quarterback said, I was thinking what a stupid coach I have.

2 I hope some of the misunderstandings on energy policy
3 are of the similar nature, but I am afraid some of them may
4 be more fundamental. I would assume Secretary Schlesinger
5 will talk briefly about the energy problem as he sees it so
6 I will not get into this very deeply other than to say that
7 we in the Department view the future in terms of energy supply
8 and demand as a very critical national problem. It is going
9 to require the best efforts of Government, industry, and all
10 groups in our society.

11 As one looks to the future and looks at the probable
12 productive capacity of both OPEC and domestic capacity and
13 if one looks at the demand trends, one can only conclude
14 that we are reaching a point sometime in the 80's when energy
15 is going to be very scarce, particularly petroleum.

16 We are not going to run out of petroleum, but the
17 implications obviously are for highest prices, higher prices
18 then depressing economic activity, not only in the United
19 States, but throughout the whole world. This prospect dampens
20 the expectation and growth of all the countries of the world
21 and the expectations of the better life, so to me the energy
22 problem is essentially an economic problem.

23 We can take steps to reduce the demand and increase
24 supply. These steps can have tremendous implications in
25 terms of world oil productive capacity, and hence oil prices

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1 and all energy prices which will have tremendous impacts on
2 growth and development worldwide. If we don't take the
3 steps, the loss of GNP here and abroad would be tremendous.

4 The National Energy Plan was designed to deal really
5 with four major issues -- one, to reduce the demand growth
6 through a whole series of measures, some measures of a price
7 nature, some of a regulatory nature, and some of a direct
8 budgetary nature such as grants for schools and hospital
9 conservation.

10 Secondly, the National Energy Plan was designed to
11 encourage conversion from oil and gas use to greater use of
12 more abundant resources, coal, nuclear and other materials
13 such as biomass in some cases.

14 Third, to create a pricing environment where there
15 would be incentives for a greater production by the industry
16 and a greater sense of certainty, and finally, to make a start
17 in the effort to develop renewable and virtually inexhaustible
18 resources.

19 In the development of the National Energy Plan, it
20 was recognized that further supply would be necessary in the
21 short period of time available for the development of the NEP.
22 There simply wasn't time to get into many of the supply issues,
23 and I am talking about the technologies that will be needed
24 in the late 80's and 90's and beyond to meet our continued
25 energy needs.

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1 We did a relatively brief eight-week review of supply
2 initiatives that could be made available to this Congress.
3 From that and from a number of discussions with the Office of
4 Management and Budget, we submitted a package of initiatives
5 to the Congress I guess about a week and a half ago, and let
6 me go over some of these very briefly with you.

7 In terms of synthetic fuels, we had a number of
8 initiatives. First of all for oil shale, we recommended a
9 limited \$3 a barrel tax credit, a provision that is already
10 in the Senate Energy Tax Bill, but the Administration
11 recommendation would limit that tax credit to the first
12 10,000 barrels a day so the purpose would be directed at the
13 demonstration level and not as a continued subsidy for oil
14 shale production.

15 We also changed the entitlements program so that
16 oil shale would receive the same entitlements treatment as
17 would imported oil. These two incentives taken together are
18 worth somewhere around 7 to \$8 a barrel and should provide
19 the impetus for the development of oil shale in a number of
20 cases.

21 Secondly, we moved forward in the area of coal
22 liquefaction. The Department will be asking for design
23 proposals for coal liquefaction plants. We are assuming we
24 will probably get four or five proposals. The second stage
25 of this will be to limit ourselves to two designs for detailed

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1 design with the idea of moving ahead with one or two coal
2 liquefaction plants in 1980.

3 In terms of gas, we have two initiatives. One is
4 to increase funds for development of geopressurized methane
5 a \$10 million increase to expand our drilling program to
6 learn more about the resource and the technical problems
7 involved in extracting gas from a geopressurized zone, and
8 secondly, moving ahead with the program to encourage a
9 limited number of IBTU coal gasification plants. The Depart-
10 ment strategy is twofold. One is to advocate where
11 appropriate, the kind of tariff agreements and non-completion
12 agreements that would provide the insurance for firms to
13 move ahead.

14 If the so-called non-completion agreements were not
15 the most appropriate to move ahead, the other alternative
16 would be loan guarantees, and we have asked the Congress both
17 for \$20 million in the budget as a revolving fund for loan
18 guarantees and we have also asked for new loan guarantee
19 authority so that we can use either the non-completion agree-
20 ment mechanism or the loan guarantee mechanism depending on
21 which is the most appropriate.

22 Our main concern in terms of which mechanism to
23 use is whether or not the rate payers are the main beneficiaries
24 of the project compared to whether a project has broader
25 applicability as a R and D project and should be shared by

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1 shared by the nation as a whole as compared to being shared
2 by certain rate payers.

3 These represent the supply initiatives in the
4 conventional sense. In addition to these initiatives,
5 the Department recommended a hundred million dollar's worth
6 in the area of solar and other renewable sources. This
7 includes more funds for research on photovoltaic, solar
8 energy, demonstrations of wind power, future work in gas
9 and liquid fuels and biomass, a loan program and greater
10 development in the area of the below head hydro, expanding
11 the appropriate technology grants program, a new program for
12 dispersed energy demonstrations, a design competition for
13 solar heating and cooling, and funds for solar training and
14 education.

15 These are a large number of relatively small initia-
16 tives in dollar terms, but many of them will be quite impor-
17 tant in moving ahead on renewable energy sources.

18 We are in the process now of developing our National
19 Energy Supply Strategy, which is the big acronym. Like all
20 Government projects of NESS, we hope to have a draft of this
21 work finished sometime in the winter or fall. The final
22 product would be the second National Energy Plan as it is
23 required by both DOE Organization Act and the National Energy
24 Act.

25 In that document we will be projecting out beyond the

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1 Year 2000, looking at various alternatives in terms of
2 supply, demand, energy price, looking at a broad range of
3 technological options, conservation options, all of which
4 are designed to keep oil imports that have been within
5 manageable bounds from a balance of payments point of view,
6 and also to relieve pressure on the world oil market to make
7 the transition from a period of rough abundance of oil and
8 gas to a period of scarcity.

9 This will be a fairly major effort by the Department.
10 We are planning a very significant outreach program, We will
11 be working with industrial groups of various kinds, consumer
12 groups, environmental groups.

13 What we are attempting to do here which we did not
14 have time to do in the development of a National Energy Plan
15 is to meaningfully involve the public in energy decision
16 making to solicit publicity, I guess, and to develop a program
17 that if not receiving overall consensus, at least will be
18 relatively well under by the groups that are interested in
19 National Energy Policy, so we would look forward to working
20 with many of you in the development of a National Energy
21 Supply Strategy.

22 I think I have rambled on enough. Why don't I leave
23 the floor open for questions and I will skedaddle until the
24 Secretary comes.

25 MR. LAWRENCE: Mr. Lawrence, American Gas Association.

1 Where do you stand with respect to the supply
2 initiatives you mentioned as far as OMB or administration
3 budget approval or lack thereof?

4 MR. ALM: We have the administration approval
5 and support. We have submitted the package to the Congress
6 and are hopeful they are going to move ahead on the initiatives
7 we have submitted.

8 MR. HARTLEY: When you talk about getting ideas
9 to the public, are you including the oil industry as part of
10 that public or who are you talking about? I am trying to
11 understand. Can you give me a little bit of advice? We have
12 been getting ideas from the public on inventions and for over
13 75 years we have yet to get one idea that is usable, so I am
14 curious what you mean by getting ideas from the public.

15 MR. ALM: When we talk about the public, we are
16 talking about the broadest range of the public. I think that
17 we will be getting advice on numerous levels. Some advice will
18 be more in a policy context, some of the advice will be both
19 policy and technical.

20 We clearly plan to work with the oil industry, and
21 we plan to work with all other groups, also. What we are
22 trying to do is to create a dialogue, an understanding of
23 energy policy and to reduce the divisiveness that has occurred
24 over the last year. I personally think it is not healthy.
25 Not that there is going to be that much agreement on any

1 particular course of action, but at least there ought to be
2 a common understanding of the facts, and the attitudes of all
3 parties.

4 For example, even something basic-like projections,
5 supply and demand, we would want to work very closely with the
6 broad range of groups so that we are getting a better under-
7 standing of the assumptions that go into alternative estimates
8 and likewise that groups get a better feel for the assumptions
9 that went into our estimates.

10 MR. HARTLEY: What role do you think the marketplace
11 will play in making these determinations? For example, many
12 of us in the oil industry are spending a fair amount of money
13 given our harness and process heaters and so on, line equip-
14 ment, just giving recognition of the fact that we are now
15 burning fuel oil, at \$10 to \$13 or \$14 a barrel, with sulphur
16 limitations, and giving the community the heater efficiencies,
17 if they are not less than 10 percent, might be as high as 20,
18 and we are not having to get any instructions from the public
19 or anybody else.

20 We are simply doing it because the old ballgame
21 of having a marketplace to make the decision for us. This
22 is the thrust that pushes it forward. To what extent do you
23 think we should rely on that?

24 MR. ALM: The marketplace will have by far the
25 largest impact on the energy policy compared to any governmental

1 actions, so that I think the marketplace has been a major
2 thrust of energy policy to the extent that market signals do
3 not provide the right signals and then there is a need for
4 new ways of dealing with the problem.

5 Let me give you an example. In terms of imports
6 right now, we have a system to decontrol a particular price
7 control system where we provide a direct subsidy to imports.
8 Now obviously there may be differences of opinion about how
9 to deal with that problem, but one of the options is a crude
10 oil equalization tax which would bring the cost up to refiners,
11 up to the world price.

12 That kind of market signal is critical in terms of
13 a decision made across the country by the consumers.

14 MR. HALBOUTY: Mike Halbouty, Houston Indiana.

15 You have talked about all of these incentives
16 toward oil shale, coal liquefaction, and so forth, renewable
17 energy sources. I think these are good that you have these
18 incentives. The only immediate source of energy that we have
19 or we can really rely on is petroleum. What incentives does
20 DOE plan for the petroleum industry to build more wild catwells
21 so that we could be able to have enough diversion in this
22 country to give us the lead time to establish all these other
23 renewable sources?

24 MR. ALM: I am not sure I completely follow your
25 question. Wild catwells are stripper wells for decontrol,

1 obviously. In terms of incentives for new production, the
2 national energy plan indicated that new discovery of oil
3 should receive the world price and also I recommended the
4 tertiary recovery receive the world price of oil.

5 Right now, there are discussions and contacts
6 about the level of incentives, differences of opinion in
7 the Congress. I assume that in the context of agreement on
8 COETO there will be a hard look by the Congress of additional
9 incentives.

10 I don't want to get into detail because those
11 discussions are in a real state of flux.

12 MR. NELSON: Glen Nelson, chairman of Husky Oil.

13 I think perhaps I have been a member of this coun-
14 cil about as long as anyone here. I have observed what has
15 obtained results over the years and what didn't and I think
16 we have had one policy that I have never been able to under-
17 stand and that is concerning the reserves.

18 There seems to be in the country generally a
19 feeling that there is sort of windfall profits and a desire
20 to see that old reserves of both oil and gas are depleted on
21 the basis of original cost rather than on the basis of replace-
22 ment cost, and I think that is one of the greatest mistakes
23 that is being made policy-wise, both in government and other-
24 wise, because when we have to take our old reserves out at
25 costs of discovery which were back many, many years ago when

1 costs were much less, that we have to replace that same
2 barrel on today's basis we are just gradually forcing the
3 industry into an almost impossible situation and one that I
4 think is not bringing forth what it should be bringing forth,
5 the degree of exploration and development or the bringing in
6 or marginal production such as tertiary and the heavy oils,
7 many of which are shut in today, and which could be a signif-
8 icant factor in helping to replace this out flow and other
9 dependence on overseas production.

10 I would suggest that that be one matter that be
11 given serious consideration because I think it has been a
12 mistake. I have observed that Canada some years ago in their
13 natural gas situation and I should explain our operations are
14 about evenly divided between the two countries, they took the
15 position that natural gas sales should be made on the basis
16 of replacement costs which I think showed some wisdom and
17 judgment there.

18 And so I would just like to leave that with you,
19 Mr. Secretary, as a factor that I think is rather vital to
20 the future of industry.

21 MR. ALM: I ought to make a brief comment in terms
22 of tertiary recovery. As I indicated before, the NEP called
23 for tertiary recovery, receiving the world price. The reason
24 the nation is in the position that it is in now in terms of
25 the controls, it goes back to very precipitous increase in oil

1 prices during the embargo, a fourfold increase over a very
2 short period of time.

3 What you have in terms of old oil wells are wells
4 that were discovered and started producing when oil was
5 around \$3 a barrel. Now insofar as production unique now,
6 there is a procedure now, I realize that there is probably
7 a lot of skepticism in this room about procedure, I thought
8 I would recognize that before anybody recognized it for me,
9 but the procedure would allow for price increases.

10 We have had discussions about streamlining that
11 procedure, and getting a better understanding of the procedure
12 fundamentally. We feel that the incentive ought to be in the
13 development of new resources. The reserve levels in this
14 country are falling dismally behind production levels. In
15 the lower 48, the reserve production ratio is 7.5, which is
16 the lowest as far as I know of anywhere else in the world.

17 This is something to be extremely concerned about,
18 and we feel strongly that new discovery, new production,
19 deserve the highest price that you can get which is the world
20 price of oil.

21 MR. NIELSON: If I may respond to that also, the
22 part that I think is so vital that has been disregarded, that
23 barrel of old oil will produce just as much energy as the new
24 oil, but if industry is not able to dispose of that barrel
25 at today's cost of discovery, the exploration will be limited

1 just to that very degree, and I think it is very observable
2 and the results and the increasing dependence that we have
3 on OPEC, if I might go back to that situation for a moment,
4 the industry had a real discouraging period over a great
5 many years when the policy was to bring in overseas oil at
6 prices \$1 to \$2 below the domestic costs to hold the industry
7 back, and as late as President Nixon's RETA, the conclusion
8 to that commission when they were called to study these over-
9 seas oil problems was to the effect, if I remember the words
10 correctly, that the flood gates of overseas oil should be
11 opened up and the price of domestic oil rolled back some
12 fifty cents a barrel or 35. I don't remember just which it
13 was, but either one was the same philosophy.

14 I think there has been a noticeable decrease and
15 will continue to be so in this exploration and development.
16 Now I am shocked at the cost we have and our company is
17 comparatively small in this industry, but we are in every
18 facet of it, and I am shocked at some of the costs of opera-
19 tion that we encounter today.

20 Now we only have one source of money. Well, either
21 the public has to put new money in or we have got to generate
22 it from the supply of oil that we now have and if we can't
23 replace our inventory that we must take out at the -- at
24 some price close to what it used to be, we are just gradually
25 forcing the industry and our country into a greater dependence.

1 Now if there were time, I could go into specific
2 details on sources of oil that are actually being shut in
3 today and not being developed today because of these policies
4 that we are discussing, and I do not believe it is to the
5 interest of the consumer, the country and particularly our
6 nation.

7 MR. ALM: Let me take a minute. I have no disagree-
8 ment with your basic premise about the need to develop domestic
9 oil supplies, including current old oil, and indeed I have
10 spent a significant part of my time resiliently on the Calif-
11 ornia crude problem and have been concerned about how a series
12 of incentives can be structured to assure that we can use
13 greater crude rather than having it shut in.

14 I agree with the premise. There might be disagree-
15 ment with particular policies to achieve the objective, but
16 it is something the Department is concerned about, and the
17 information you have on specific areas being shut in would
18 be most welcome.

19 I would appreciate receiving that and we will
20 investigate those situations and get a reply back to you.

21 MR. ELY: Northcutt Ely.

22 I have been greatly puzzled by the apparent con-
23 trast between the real problem the nation faces in the falling
24 of the dollar due to the tremendous balance of payments
25 deficit, the payment of foreign oil on the one hand with the

1 administration's proposal of a wellhead tax to increase the
2 cost of domestic oil and equally the cost of imported oil.

3 Why is it that the increase in the cost of
4 consumers of domestic oil will have any effect at all in
5 meeting the true problem which diminution of the balance of
6 payments for foreign oil?

7 MR. ALM: There is a complicated answer to that
8 question.

9 The first obvious point is that by getting rid
10 of the subsidy for domestic oil through imported oil, con-
11 sumers across the country will get proper market signals
12 and you will have significant conservation gains.

13 Secondly, the issue of getting our prices of oil
14 up to the world price has achieved, has reached international
15 dimensions and the State Department and Treasury tell us that
16 European and other OECE nations look at the crude oil equal-
17 ization tax as a symbol of the U. S. will to do something
18 about the energy problem, and I think it is no secret that
19 Secretary Bloomenthal is very concerned that the U. S. take
20 some action to increase the prices of oil in the U. S. as an
21 indication of the nation's willingness to get on with the
22 energy problem.

23 So you have got both the substantive reason for
24 reducing demand by sending out the proper market signals and,
25 secondly, the international dimension the crude oil equalization

1 tax has taken on, and the symbol of the U. S. determination
2 to do something about its energy problem.

3 MR. SCHWARTZ: Schwartz of Indiana.

4 Would you explain to me how against your objec-
5 tive of increasing production of oil and gas in this country,
6 a crude oil equalization tax which will raise the price to
7 the consumer, will produce one more barrel or reduce our
8 dependence on foreign oil?

9 MR. ALM: The crude oil equalization tax was not
10 designed to be a production stimulus. It clearly wasn't.
11 The other incentives I mentioned which are like the crude
12 oil equalization tax, on the other hand, will produce more
13 production. One is the world price for new discoveries of
14 oil, world price for tertiary, and the incentives that are
15 under discussion is part of the settlement providing further
16 incentives.

17 The crude oil equalization tax was designed as
18 I indicated before to send out market signals to reduce the
19 demands. The COET would reduce demands by 500,000 to 600,000
20 barrels a day in the early 1980's which is a significant
21 reduction in demands.

22 MR. SWING: Wayne Swing from Tulsa.

23 I am not associated with standards of Indiana.
24 Speaking solely as an independent, we observed in Oklahoma
25 that the Department of Agriculture now outnumbers the number

1 of farmers and we wonder when the Department of Energy may
2 outnumber the members of the petroleum industry. It seems
3 also an observation from Oklahoma that whereas crude oil
4 equalization tax has the laudable effect of reducing demand,
5 would not price decontrol do the same thing?

6 MR. ALM: Let me comment on your first question.
7 I have been concerned about when the personnel compliment
8 of the Department would exceed that of the industry. I heard
9 the roll call this morning saying that there are quite a few
10 of you.

11 I was somewhat heartened. Well, I think that the
12 Department's personnel growth will stay, will be very moderate
13 if at all. I think -- what was your second question, again?

14 MR. SWING: Would not the laudable effect of
15 reduction of demand by increase in price be achieved as well
16 by decontrol of crude oil prices?

17 MR. ALM: Now I understand why I forgot the ques-
18 tion. I think that the instance that you proposed is an
19 equity issue. The answer is that any measure that would
20 bring you up to the world price of oil from a demand restraint
21 point of view would be equal.

22 The reason we chose the COET route was that we
23 felt that immediate decontrol of oil would shift billions
24 of dollars from consumers, from producers to consumers, but
25 let me mention a second practical problem. If that were done,

1 you would have the problem of windfall profit tax, and the
2 clinical issue and that would never happen.

3 I think I have talked long enough.

4 CHAIRMAN CHANDLER: I think you, Secretary Alm.

5 As I mentioned to you members of the council in
6 calling this meeting, there have been several discussions
7 with Secretary Schlesinger and his staff to determine how
8 the council could best serve the needs of the Department
9 and the Federal Government.

10 These discussions were pretty well summarized in
11 the correspondence which were attached to my letter. The
12 council's operating procedures evolved over the years and
13 Secretary Schlesinger's changes represent a continuation of
14 this evolutionary process.

15 I believe that I speak for the council when I
16 say that regardless of procedural changes, the really impor-
17 tant consideration is the quality of the response of this
18 council to government needs.

19 We are delighted to have Secretary Schlesinger
20 with us to discuss these along with some other matters.

21 Mr. Secretary.

22 SECRETARY SCHLESINGER: Thank you very much,
23 fellows. Can you hear me out there? I am sorry that I am
24 late. We had a lively session of the cabinet discussing
25 prospective constraints on out year spending and that, of

1 course, is something that always engages the attention if
2 not the enthusiasm of cabinet members, but I think it may
3 be welcome news now.

4 It was fortuitous that I arrived at the moment
5 that I did because I believe that I may have rescued Al Alm.
6 Well, we have had a long delay in getting together. There
7 are a number of reasons for the delay. The first was our
8 optimistic belief that we should defer the meeting of the
9 National Petroleum Council until such time as the National
10 Energy Act was enacted.

11 As the months wore on, it seemed preferable to
12 have a meeting of the council even in the absence of the
13 passage of the National Energy Act, for that may take until
14 the end of time actually to get fully aboard.

15 Secondly, we wanted to meet in the Forestal Build-
16 ing. You will have noticed we have established a small
17 bridge headletter and you are under heavy fire from the
18 Department of Defense. I think that we will maintain and
19 expand the bridge head in the months ahead.

20 Welcome to the Forestal Building, the new home
21 of the Department of Energy.

22 The subject which I think is the underlying
23 subject of the future of the country, the future of our
24 political, economic system, lies in the area of government,
25 industry, relations, the separate and mutual responsibilities

1 of government and industry and in that regard I think the
2 National Petroleum Council has a special role to play.

3 As I wrote initially, this is a unique institution,
4 and because it is a unique institution it cannot be fitted
5 into the Procrustean bed of legislation governing government
6 advisory committees. It has a life of its own. It has a
7 special status.

8 It must retain that special status. It permits,
9 I think in a special way for the government, in this case
10 the Department of Energy, to draw upon the expertise embodied
11 in the oil and gas industry. The changes we plan to make are
12 relatively minor.

13 There will be an expanded number of outsiders
14 representing a broader spectrum of the public. There will
15 be a smaller total membership, something on the order of 90
16 or 100 rather than 140 or so at the present time.

17 I think that I will touch on two or three issues.
18 First, we want the relationship to be a productive one in
19 which you offer us your best advise on matters technical
20 rather than on matters of a policy nature. We have been
21 discussing this for some time.

22 I don't know, Collis, when you mentioned the
23 five subject areas in which it seemed to us to be appropriate
24 for the council to work. The first is unconventional gas.
25 We got into that by discussing what the future of geopressured

methane might be, but broader than that resource, what we can make in the out years from shale, coal seam gas and the like.

A second area which has come to my attention as we present our grim prospects over the next 20 years regarding the potential quality for petroleum production to continue to fuel the expansion of the economy is alleged speculated on or mythical resources that exist somewhere out there.

We have been pressed by Congressional committees who assert that there are substantial areas in which the industry has never explored or sought to explore with the motivation attributed to the industry, it is not entirely laudatory, but the question of the facts as presented by various technicians to the various Congressional committees regarding the degree to which sedimentary basins around the world have been explored to this juncture is something that I think -- on which we should shed some light.

A third area if the petroleum inventories and storage capacity. A fourth area, transportation capacities and in this connection, as we were discussing last night, we might look at the relationship between various qualities of oil and the refining capacity as matched geographically to the available oil.

Finally, the materials and manpower requirements for the U. S. oil and gas industry in the years ahead,

1 unspecified; 1985 is obviously one key date. I think that
2 this depends upon a number of conjectural points, the first
3 of course being government policy, the degree to which the
4 OCS gets leased up, the repetitive with which drilling takes
5 place and so on,

6 Consequently, I think that one has to parameterize
7 the expectations with regard to military and manpower require-
8 ments but those are five technical problem areas on which we
9 will be seeking your best advice, Just how you think these
10 studies should be prioritized, Collis, is a question that I
11 will leave to further discussion.

12 We have gotten through at least a very large step
13 with regard to natural gas regulation. The reviews continue
14 to be somewhat mixed, but I think it represents a definite
15 improvement relative to the status quo. We will have a
16 national market, and the effects of the existing system of
17 control cannot be described as anything other than pernicious
18 both with regard to pricing and the distribution of available
19 natural gas.

20 It also had a system of control, an expressive
21 effect on incentives because of the lack of adequate access,
22 appropriate access in the interstate market for gas produced
23 in the intrastate market. I think that these are problems.
24 They are very clear short term problems that had to be
25 resolved.

1 I recognize that many of you think that it does
2 not resolve long term problems. Howsoever, if we don't
3 solve our short term problems, we will not have an opportun-
4 ity to solve our long term problems.

5 I have heard some discussion of that natural gas
6 bill. I will make a few comments on that. Collis passed on
7 to me this document yesterday. I am sure it is familiar to
8 most of you. It is pretty good, a pretty good document. It
9 provides a flow chart which emminates from the new legisla-
10 tion as we understand it at this juncture.

11 I think that one of the purposes of the flow chart
12 at the time the distribution was to demonstrate the complexity
13 of this legislation, I would submit two propositions. First,
14 that the flow chart does not include non-price regulation and
15 in relation to non-price regulation, there is no comparison
16 between the existing system and the prospective legislation.

17 Non-price regulation is virtually eliminated. It
18 could not have been put on any chart such as this. Secondly,
19 with regard to price regulation, I doubt that the current
20 system could be diagrammed largely because the decisions that
21 come at the outset would reflect the existing, the year of
22 sale, first sale, the vintaging arrangements which exist under
23 the current system.

24 If you examine that chart with some care, I think
25 that you can say that there are considerable improvements not

1 only in the incentives category to which I referred before,
2 but the category of certainty, of stability for the industry,
3 and I believe that it is stability that the industry most
4 requires.

5 I have heard some discussion of 23 categories of
6 gas. There aren't 23 categories of gas. Most of those 23
7 categories reflect various types of incremental pricing which
8 may be the responsibility of pipelines or the pain of the
9 ultimate purchaser, but it is not a problem basically for the
10 oil and gas industry itself.

11 We could have reduced that number, 23 categories.
12 Three of those categories refer to gas that is being deregulated,
13 for example, below 15,000 feet of shale, geopressurized
14 methane. It had been our impression that there was some
15 desire for deregulation of high cost gas, so we were rather
16 surprised that this is totalled up in the score against the
17 alleged complexity of this legislation, but I think that the
18 legislation will provide incentives and it will provide
19 certainty. It will produce clear signals so that the industry
20 can finance its operations with confidence regarding prices
21 in the years ahead.

22 Finally, I want to mention prospects for oil which
23 in some ways are associated with the origins of the government-
24 industry relations to which I referred at the outset, the
25 notion that has been brooded about for many years that some

1 day we might run out of oil. As you will recall, Harold
2 Dickis in World War II encouraged this development of govern-
3 ment/industry relations partly because of that pre-occupation
4 on his part.

5 We have had many warnings that our capacity to
6 expand production will begin to be sufficiently constrained
7 that we will have to turn to other resources. I think that
8 the warnings which have been demonstrably untrue in the past
9 are probably true, though not demonstrably true in the years
10 ahead.

11 And I believe that there is general agreement
12 within this group on that point. We will be attempting to
13 increase gas production though we expect no miracles. We
14 are hoping to see gas production improved. We would hope
15 to see oil production kept over the 10 million barrel a day
16 mark in the United States, but if we are to grow in our
17 dependence upon oil, that means one thing and that is
18 increased imports.

19 For the financial health of the country, we will
20 have to reduce imports. That means a variety of measures
21 will have to be taken. It means stretching out, husbanding
22 of the supplies of oil. It is for that reason that the
23 national energy plan encourages the movement of industry and
24 prescribed the movement of utilities away from oil burning
25 capacity.

1 Our underlying belief is that for boiler fuel
2 there is an easy substitute at relatively small penalty for
3 oil. For other uses of oil in the transportation sector in
4 particular there is no easy near term substitute so that a
5 larger growing share of the available petroleum should be
6 encouraged to move towards that area in which the requirement
7 is highest, the maintenance of our transportation segment,
8 and that a diminishing share of the available oil will be
9 going to oil fuel.

10 In this way, I think that we can husband our oil
11 resources, encourage the shift towards coal with little pen-
12 alty to the economy.

13 There is a good deal of talk of course these days
14 about an oil glut. I think most of us recognize that this is
15 at best a transitory phenomena. It is most marked in the
16 State of California, what we have is a glut of imported oil
17 from Alaska or insufficient demand to associate what is a
18 new source of production or a transportation deficit.

19 It certainly does not suggest an elimination of
20 our basic long term problem. Nonetheless, there is a good
21 deal of suiting talk during this transitory period. The
22 intelligence community continues to estimate, if we continue
23 on our present course with the present legislation, that we
24 around the world assuming we will face at constant dollar
25 prices, a deficit of petroleum something on the order of five

1 to nine million barrels a day by 1985, and a beginning of
2 trouble around 1982 if we continue on our present course.

3 Of course, markets will balance. We will not
4 consume more than we produce so that if there is no oil
5 available we will have equilibrium in the market. The
6 equilibrium will come through rising prices and/or through
7 a decline in income output and employment, probably a com-
8 bination of both.

9 The trick of policy is to attempt to avoid those
10 economic impacts because if we run into those economic impacts
11 in the middle 1980's, the political consequences of this
12 country will be severe. They will be as severe as those
13 in the depression of the 1930's, and they will shake the
14 political foundations of this country.

15 So it behooves us to move the nation through this
16 transition as smoothly as we possibly can. Now I don't think
17 that to this group there is anything novel if what I have said.
18 This industry has been ringing the toxins about the future
19 energy problem long before anybody else, any large number of
20 people were aware of it.

21 They were ringing the toxin and, of course, the
22 motives were suspect, but nonetheless, I think that in that
23 regard you were serving the public and the messege that you
24 were presenting tended to be disregarded. It is still dis-
25 regarded by some, but the society as a whole has heard.

1 We will have a difficult period. We will have
2 to work together to move this country through a transition
3 that will be enormously difficult. This does not mean that
4 we should not attempt to produce domestically as much oil
5 and natural gas as we can.

6 Right now we are 75 percent dependent and we
7 expect by the year 2,000 to reduce that to a 50 percent
8 dependency, but that is still half of our energy resources.
9 It will require hard work by all hands. It will be a
10 challenging environment. I described the environment of
11 the future of oil and gas down in Houston to a somewhat
12 disbelieving audience as the golden age of the oil industry.

13 I continue to believe that. Let me stop there
14 and see if there are any comments or questions.

15 CHAIRMAN CHANDLER: You are not aware, I don't
16 thin, -- yes you are, too, the Agenda Committee met yesterday
17 afternoon on your five, six study requests, and Billy, if
18 the questions hinge on the study areas, I think you might
19 intervene and paraphrase the Agenda Committee's report which
20 follows you, Mr. Secretary.

21 MR. SELLERS: Mr. Secretary, Bob Sellers, City
22 Service, Sir.

23 In the letters that you exchanged with Collis
24 and in the early part of your comments you referred to the
25 structure of the council. Currently there are 23 members of

1 the council who have no contacts, no direct relationship
2 with the petroleum industry and in many cases very limited
3 knowledge of the industry.

4 You have said both today and in that correspondence
5 that you intend to increase that number and decrease the total
6 membership of the council to below 100. I am concerned about
7 whether or not this council can continue to function effect-
8 ively with that degree of limitation on experienced people in
9 the membership and with that degree of dilution of industry
10 knowledge.

11 SECRETARY SCHLESINGER: That seems to me to be a
12 valid point. At the time that we wrote the letter we, the
13 information that there were 23 members who are outsiders,
14 that was not the number that we had, not in the view that we
15 had.

16 That would seem to be indeed a satisfactory or
17 perhaps more than satisfactory proportion of so-called out-
18 siders to the total.

19 MR. SELLERS: They may not represent the interests
20 that you wanted represented, but that is a different issue.

21 SECRETARY SCHLESINGER: That is right. I think
22 the point is well taken. It is not. The intention in an
23 organization with a special expertise is to provide technical
24 advice on oil and gas to so dilute it and make it kind of
25 representative of the league of nations sort of thing so that

1 it appeals to the eye of outside political observers that
2 it could not perform its function.

3 So I think that the extent we should alleviate
4 the concern and there have been a general view that the
5 growth of the council to 140, 150 people has made it somewhat
6 unwieldy.

7 MR. MILLER: Mr. Secretary, John Miller, indepen-
8 dent from Michigan.

9 I want to express to you that 25 years ago when
10 I entered the oil and gas industry it was never my conception
11 or desire that I would obtain stability and certainly not
12 from the Federal Government. I wanted the opportunity to be
13 an entrepreneur in the oil and gas business.

14 I think that the complexity that the industry
15 feels is inherent in the gas bill is best demonstrated by
16 the complexity that now exists in the oil regulation, entitle-
17 ments and other types of things, and I am greatly concerned
18 over the loss of productive time and the accompanying expense
19 through the abiding by the regulatory process as opposed to
20 being by the oil and gas.

21 This is a tremendous burden on the entire oil
22 and gas industry and therefore on the consumer public, and
23 I just fear for the future of our country and this industry
24 under the over-managed economy that we are experiencing today.

25 (Applause.)

1 SECRETARY SCHLESINGER: I don't know, John, whether
2 you will take yes for an answer. By and large I agree with
3 that, perhaps not with some of the intonations, but I think
4 that the general points are well taken.

5 The question of stability and certainty to which
6 I refer was not geological, economic certainty. It was legi-
7 slative stability, stability of the social framework in which
8 you have to operate. You take the risks, but those risks
9 should not be augmented by capricious changes in regulation.

10 We cannot resolve the risks. We do not want to do
11 that. If the enterprise has as its advantage the willingness
12 of private bodies to take risks, we cannot and should not
13 attempt to eliminate those risks, but we certainly can discrim-
14 inate among categories of risk.

15 I think that your latter comments reinforce the
16 point that I am making. The time that is devoted by senior
17 management personnel or by their subordinates to fiddling with
18 changes or making the reports of one sort or another to
19 regulatory bodies which seem to have no end, that that is in
20 itself a reflection of the instability of our present arrange-
21 ments which we are attempting to cure and to the extent that
22 we cure those, then we can resolve to some extent at least the
23 costs and shall I say the psychological burdens of having to
24 wrestle with these things.

25 As I indicated, we are attempting in a variety of

1 ways to reduce this regulatory burden. The legislation,
2 for example, requires no filings, no filings from producers.
3 The pipelines are a public utility. They are a regulated
4 public utility, free and clear, and they are used, too, and
5 it is appropriate for them to bear those kinds of burdens and
6 continue to make those filings but the legislation wipes out
7 that requirement.

8 I indicated also that it wipes out the non-price
9 regulation which so far as I can judge talking to various
10 producers is maybe more irritating even than the price
11 regulations. So that is a close call.

12 In the area of petroleum, we have been attempting
13 for the better part of eight months to get rid of motor fuel
14 control. That is not a problem of the producer, but it will
15 resolve a certain number of problems that we face in this
16 industry.

17 It is for a variety of reasons that we have not
18 been able to do so. Some were legal at the outset going
19 from the FEA to the DOE and the change in authority that we
20 went through since that authority went in part to the FERC
21 rather than being concentrated in the Administrator of FEA
22 and more recently they have been political, but once we
23 begin to move out of those forms of control we will be able
24 to reduce, it is our estimate, the 1400 bodies that we
25 inherited from FEA who are engaged in regulatory activities

1 to 400.

2 I am not sure you think that that movement goes
3 quite far enough, but I think that that is the direction that
4 we want to go in. The FERC is going to be moving vigorously,
5 vigorously, to get rid of regulatory obligations on producers.
6 They serve no purpose. They serve no purpose. They are there
7 because the present law requires them and we will begin to
8 eliminate those, I believe, or the FERC will begin to elimin-
9 ate those.

10 Many of you have been cheered by the prospect of
11 light at the end of the tunnel. I think that there is some
12 light at the end of this particular tunnel, but in general I
13 would agree with your observations. Price regulation is
14 ineffective, it is not a desired kind of tool.

15 At best, it is a second-best kind of a tool to
16 carry one through a period of transition. We cannot rewrite
17 history. We have a tangled and emotional history of natural
18 gas in this country. I have now as a result of six months'
19 participation in the legislative process come to understand
20 what hell is.

21 Hell is eternal sessions of the National Gas
22 Conference. It is hellish, but in order to get legislation
23 moved it is necessary to get the votes in two Houses of
24 Congress, the majority of those votes. From an ideal stand-
25 point, sitting down there in Houston, for example, that may

1 seem to be a nickling and small metter. It is not. You
2 have got to put together 50 percent of the votes in both
3 parties.

4 Now the history of natural gas is an emotional
5 one. For those who develop the system of FPC regulation,
6 this represents by God their lives work. It is their temple,
7 and along comes somebody who in moderate tones says that the
8 effect of it is pernicious, like myself, and some of you who
9 use less moderate tones, but the burden of the argument is
10 the same and they run to the defense of their temple.

11 We have seen that not only this year but two years
12 ago and even over the last 20 years. That is a powerful
13 sentiment, some of that was expressed yesterday and, of course,
14 during this entire debate.

15 For the producers, price regulation of natural
16 gas represents in a sense the surviving example of a con-
17 straint in the form of evil that has been clamped down on
18 the free enterprise system. It exterpatation will lead us to
19 the Promised Land. It is not so, either.

20 I think in view of the tangled emotions involved
21 here, in view of the consequences of that, of the pernicious
22 consequences of that system of regulation, particularly
23 after 1970 when shortages began to develop that one has got
24 to move away from it with some care. Personally, I don't
25 prefer price regulation at all.

1 My preferred system is market clearing prices.
2 And if you happen to think that the returns are too high to
3 produce a group, then you propose a differential tax on that
4 particular group, but you don't try and regulate the price
5 mechanism.

6 That happens to be my preference. I don't think
7 in view of the history and the fact that you can't run the
8 camera backwards that my preference in that regard was any
9 more relevant than your preferences. I think that we have
10 to ease away from the existing system, reducing the burdens
11 as we go.

12 As to the burden of your remarks, John, my
13 sympathies. Well, let me change that.

14 MR. MILLER: I appreciate that.

15 SECRETARY SCHLESINGER: Well, I once testified
16 before Russell Long, of all people, about seven or eight
17 years ago and there was John Williams of Delaware sitting to
18 his left, and I was testifying for the Bureau of Budget. He
19 insisted on raising the question of the family stance plan
20 about which he was not at all enthusiastic, and I kept
21 ducking him and bobbing and weaving and defending the
22 President's position. He would raise objections and I would
23 say well, I have got some sympathy for that point of view,
24 Senator, and he said I don't want your damn sympathy, I want
25 your support, but that may have something more to say.

1 MR. EMISON: Mr. Secretary, my name is Jim Emison.
2 Western Petroleum.

3 I wonder if you could be more specific about when
4 we are going to get gasoline decontrol.

5 SECRETARY SCHLESINGER: I don't think the prospects,
6 given the delay in the legislation, are good before September.
7 I say that with some regret because that will mean a slippage
8 of one year. Most of our burden comes from the control at the
9 refinery level.

10 We have got to get rid of it, but I had hoped to
11 get rid of it last winter. The problem that we have had is
12 that the House members have insisted on the passage of the
13 dealer day in court bill and that has moved slowly. I don't
14 think we want -- I suspect that you would prefer, some of you
15 would prefer not to deregulate during the summer driving
16 season.

17 So I think that September, early fall, looks like
18 the likeliest prospect. If we didn't have the natural gas
19 legislation lying around. if we didn't have all of these
20 things on the table, we would be prepared to move more
21 rapidly.

22 Indeed, if I may pursue John Miller's comments on
23 the basis of that question, one of the worst aspects of the
24 regulatory system as I see it, is that it has legitimate and
25 built-in causes for delay. On its merits we should have gotten

1 rid of most fuel controls sometime back, but that requires
2 approval within the political framework, a degree of consensus
3 where you have other items which rightly or wrongly you may
4 regard as more paramount, such as the natural gas bill.

5 The tendency is to defer in order not to arouse
6 opposition, and the effect of that is to create a continuing
7 hew, and there are problems that should be resolved today that
8 are being deferred until tomorrow.

9 I think motor gas controls is a very evident
10 example of that sort. Also, I think that it points to the
11 fact that in order to develop that political consensus, you
12 much engage in trades which in some cases may be desirable,
13 but in all cases are not desirable.

14 MR. MATTHEWS: Mr. Secretary, Charles Matthews.

15 All of us, of course, are concerned about natural
16 gas pricing because that cuts on our minds, but since we are
17 talking about regulatory delay, and concerns in that regard,
18 let me change the subject just slightly to another legislative
19 issue. That is the amendment to the outter-continental shelf
20 lands act, S.9, which is in conference right now, and under
21 this bill there will be 50 new sets of regulations required.

22 The intent of the administration is to reduce
23 regulation, but this legislation increases it. Isn't this
24 going to cause delay, Mr. Secretary?

25 CHAIRMAN CHANDLER: I am not sure that question is

1 in order, Mr. Secretary.

2 SECRETARY SCHLESINGER: I thank you, fellas.

3 MR. MATTHEWS: I apologize for asking it.

4 SECRETARY SCHLESINGER: If you read the most
5 optimistic account, the answer is no. I don't necessarily
6 believe the most optimistic accounts. I find your question
7 distressing.

8 MR. NASSIKAS: Mr. Secretary, what policy initia-
9 tives do you contemplate with reference to liquefied natural
10 gas imports and gas pipeline?

11 SECRETARY SCHLESINGER: I think the general frame-
12 work would be the following: We seek to develop our domestic
13 r-source in the existing regulatory framework and contractual
14 framework. There is a good deal of subsidization. Our judg-
15 ment that inherent subsidization should not be directed
16 towards the subsidization of foreign, particularly foreign
17 insecure sources of supply; indeed it should be directed, its
18 inherent subsidization, towards domestic sources of supply
19 through rolled in pricing.

20 For example, we can encourage, as the legislation
21 does, bringing down of natural gas from Alaska. Our first
22 preference, of course, is to develop our own conventional
23 resources, develop our -- encourage the development of
24 unconventional resources, including gasification, coal gasi-
25 fication.

1 To the extent that we must import, we prefer
2 cheaper imports and that means pipeline gas. We do not
3 want to destabilize the Canadian market by prices of Mexican
4 gas that would result in a sudden shift upward of those
5 Canadian gas prices, but we do indeed expect and trust that
6 we will obtain and expect to obtain a Mexican gas by pipeline.

7 With regard to LNG, the costs in large part reflect
8 the distances. We are more sympathetic to LNG sources near
9 at hand than further away. There are a number of LNG projects
10 as it were, were in the pipeline when the Department came into
11 existence.

12 Therefore, they have to be treated with care, but
13 in general with LNG from distant parts, of course the \$4.50
14 per MCF which is well above the price of alternative sources
15 of energy and to a considerable extent represents foreign
16 exchange costs, we are not amicable to LNG.

17 MR. HARTLEY: Mr. Secretary, on this question of
18 natural gas pricing by pipeline, the latest number I was given
19 came from Alaskan gas. It costs at the 49, the barrel, about
20 450,000 for \$26 a barrel.

21 How do you relate that to the problem with the
22 price of Mexican gas?

23 SECRETARY SCHLESINGER: Are those constant dollar
24 numbers or current dollar numbers? I believe they may be
25 current dollar numbers. That is 1985 dollars or 1983 dollars.

1 The numbers that we developed originally came to \$2.75 per
2 MCF in constant 1977 dollars, and we would have to examine
3 the two.

4 It seems to me quite evident that the -- assuming
5 the numbers are right, though, that the costs of Alaskan gas
6 are indeed dramatically higher than the cost of imported gas.
7 Under those circumstances, we have a difficult trade-off. I
8 think we have a natural preference to avoid foreign exchange
9 costs when we can and develop our own resources, but not at
10 very great penalty, and in the case that you cite, penalty
11 quite clearly in cost terms is as great as LNG and if indeed
12 we were convinced that that were the price, we would have to,
13 we should have reflected more before going forward with this
14 project.

15 Let's take a look at those numbers. We think that
16 in constant dollars the price is lower or to put it another
17 way, that the current dollar price of new gas used in the
18 lower 48 states at the time the pipeline comes into being is
19 likely to be on the order of \$3, \$3.15, so that the penalty
20 is relatively small.

21 I think that given our shortage of hydrocarbons
22 that ultimately one way or another we are going to want to
23 get that gas out, and going by pipeline is better than any
24 alternative way.

25 MR. ANDERSON. Robert Anderson.

1 A year ago, the President described the energy
2 problem, I think, as more accurately and in better terms
3 than anyone had done heretofore. He enunciated 10 basic
4 principles that I suspect you have a high degree of unanimity
5 in this group that those are all valid, very basic points.

6 In the interim, I think the dialogue has been
7 over the adequacy of the resolution, but one point that every-
8 one in this room has advocated, I think, was the recognition
9 of long term energy had to be done on a replacement pricing
10 basis.

11 I wonder, is that going to be a -- I am sure it
12 is lost in the shuffle at the moment -- but will that be a
13 basic principle?

14 SECRETARY SCHLESINGER: Yes. The intent was to go
15 to replacement costs, clearly, so in the case of oil, waffled
16 a little bit in the case of natural gas, somebody here may
17 have noticed that, but that clearly so indicates the oil,
18 most to world oil prices, and by and large follow those world
19 oil prices.

20 We made no commitment to follow them in the future.
21 If the OPEC price jumped 20 percent in one year, there was
22 no commitment to follow them, but if the price of OPEC oil,
23 world oil price, moved within a reasonably narrow change,
24 there was a purpose.

25 The goal of the COET was to : impose upon the users

1 even for those categories of OL which merged the world oil
2 price, and through a variable tax floated up there in the
3 process getting rid of the entitlement system, John, so that
4 the user would pay, would face at least replacement costs.

5 You may be proceeding for producer returns as
6 opposed to user costs in your question. The replacement
7 costs did not necessarily imply that the producers would
8 get the entire benefits of that sudden escalation of prices
9 in 1973.

10 As many of you know, some of you have participated
11 -- I have discussed various ways of gradually eliminating
12 these differentials that exist under the present system
13 through decline rates of one sort or another so that we would
14 phase out what is the source of the difficulty of the EPCA
15 arrangement which is differential pricing.

16 If then if talking in constant dollars in 1985,
17 the world price of oil suddenly jumps, takes a hypothetical,
18 extreme case, jumps in one year from \$15 a barrel to \$25 a
19 barrel and if that jump in 1985 is regarded as providing
20 excessive returns for the producers, then those excessive
21 returns can be taxed, but we will have eliminated through
22 this mechanism the requirements for an equalization tax.

23 If you eliminate the price differential, you do
24 not need an equalization tax. Under those circumstances, you
25 still might be opposed to a tax of uniform nature on the

1 domestic production of crude, presumably the prices at that
2 juncture, the untaxed part of price, world price, would be
3 sufficiently high to give good incentives to producers to
4 continue drilling, but you would have eliminated the require-
5 ments for equalization which exist under the EPCA.

6 Secondly, you would be following the world oil
7 price. It seems to me that sooner or later we just have to
8 face up to that. Now if you have sudden surges of prices,
9 to some extent macro economic effects, but more keenly
10 distributional and political effects, I think those have to
11 be eased.

12 About seven months ago I had a question -- maybe
13 it is a year ago -- from Fred Hartley and I pointed out that
14 the governments tended to follow voter preferences and indeed
15 that charge is well placed. Governments survive on the basis
16 to a large extent of following voter preferences. Those
17 preferences have to be adjusted over time, but no elected
18 government is in a position simply to disregard what are the
19 consequences of a sudden increase in a critical commodity
20 which is a large part of the family budget and the implication
21 of a sudden diminution in the real income of the average
22 citizen.

23 If it is phased over time, then it is something
24 that can be associated by the system with no great change,
25 but a sudden change of that sort provokes political antagonism

1 which some of you may have noticed after 1973. Some of that
2 antagonism is wholly unjustified.

3 MR. ANDERSON: I think old oil is the point in
4 the industry, and is seen on a replacement basis because in
5 the year constant dollar basis has gone downhill, and Glen
6 Neilson pointed out the people who have spent their life
7 hunting for it, don't know where to find it today.

8 The old oil is really the toughest spot.

9 SECRETARY SCHLESINGER: Of course you have got
10 a conflict of objectives there. I noticed that with the
11 heavy weathering that Al was into when I entered the room
12 that I heard the phrase windfall profits, I believe, and I
13 think that that is a problem.

14 I think that many of you, probably most of you,
15 recognize that there are problems in which inventories have
16 been developed at a dollar a barrel and suddenly you have
17 got escalation of price. All of you know families or a
18 family that has 100 million barrels of oil.

19 The effect of an increase in the price of crude
20 for those existing inventories is a cool billion dollars.
21 I think that when one has price gyrations of that sort that
22 one has difficulty explaining underlying equities to the
23 public.

24 Now that may not be consistent with abstract
25 economics, one syllabus view of the operations of the price

1 mechanism in classical economy, but it is political reality
2 that I think we have to take into account.

3 One of the principles to which you have referred
4 in the President's program was that somehow or other all
5 members of the society, all categorists, had to share equit-
6 ably in burdens, the inherent burdens of the energy program,
7 and relating that to the efficiency of the economy, is not
8 easy.

9 There are some inequities involved in old oil.
10 On the other hand, there would be some inequities of moving
11 rapidly toward world prices and where one strict balance even
12 in a judicious sense is fairly hard in the political climate
13 in which we exist. It is not easy to do.

14 MR. ANDERSON: And I don't see a 100 million
15 barrel dependence.

16 SECRETARY SCHLESINGER: It is not a large category.

17 MR. HARTLEY: Mr. Secretary, to bring this to
18 perhaps a more constructive viewpoint, I believe the admini-
19 stration desired to implement COET in some way, shape or
20 form, now that presumably the natural gas issue has been
21 reasonably settled to the point where someone can take action.

22 Whether we share in COET or whether we don't, at
23 least it is a prime objective COET should go into effect,
24 go into effect on a total basis. Let's get away from this
25 concept of year one, year two and year three. We have got

1 the form at the devil in this program. You know the Califor-
2 nia situation. Even the governor said the whole damn thing
3 is ridiculous. I don't happen to agree with him most of the
4 time, but this is one time I do.

5 For example, with the program we have got, we
6 folks out there are simple. We used to take care of the
7 heavy crude oil program. We simply got rid of the damn stuff
8 in world trade. We looked for the best market. We even put
9 it up to the East Coast. Today we can't put it anywhere
10 except in the storage tanks or down the wells. And all of
11 this was brought about by the entitlements program which is
12 one of the factors, and some silly concept that if you import
13 crude oil into the country to make up our balance of supply,
14 we can't control product crude oil quality by being able to
15 support those raw materials we happen to have in our country
16 that aren't compatible with the transportation fuel require-
17 ments.

18 We are no longer in the fuel oil business in Cal-
19 ifornia. Pollution regulations have taken care of that. Six
20 months ago there was zero hydro power production in California
21 for electrical energy. Today it is 57 percent hydro. That
22 is a major swing and Mother Nature took over. She is running
23 the show and we are in water which has got -- where people
24 are setting up the size of the waves to regulation. We can't
25 maneuver, we can't take a direction. So I would implore upon

1 you if we are going to have COET, and I trust industry will
2 participate in it, if for no other reason to take into account
3 inflation since 1937, then I would at least say that let's
4 for God's sake get rid of the entitlements program, show the
5 world the United States has some capability of making a
6 decision and making it fast.

7 Now if our little state can take an increase in
8 lettuce price of five times without having a march in the
9 state capital or the county, if we can see meat prices go up
10 16 percent in two months, let's don't be afraid of this so-
11 called pressure in this area of energy. I think the people
12 are waiting for leadership and I want Dr. Schlesinger to
13 provide it.

14 SECRETARY SCHLESINGER: Well, I evade the flattery.
15 What you say about the situation in California is well taken.
16 It is ludicrous. We have strapped ourselves into this posi-
17 tion. The refineries can't handle the Alaskan crude. We
18 can't explore it. Given the sentiments up there going back
19 to how much you can put on the political, how many political
20 burners you can have hands on at the same time, we probably
21 could win that fight if we wanted to.

22 I am not sure what the immediate cost would be.
23 There certainly is vigorous sentiment in the House opposing
24 any support. I think that sentiment applies more to Alaskan
25 crude than it does to heavy California crude. It is kind of

1 nutty. I don't know how you put a better face on it than
2 that. There are those who are concerned with the macro
3 economic effects of going in one step. I am sympathetic
4 to your observation. We ought to follow the Lady MacBeth
5 principle, if it were done, it is better it were done quietly.

6 MR. HARTLEY: Ladies like it that way, too.

7 SECRETARY SCHLESINGER: You speak from experience.
8 The preference of those who study macro economics is always
9 to phase things in gradually so that the last increment comes
10 somewhere in the distant time.

11 I think that getting rid of the entitlement system
12 is highly desirable. The whole thing is kind of squalid.
13 We have got this pool of \$15 billion out there that is
14 allocated on the basis of political pressures and administra-
15 tive judgment, so-called, and where you have that kind of
16 pool, pressures are going to be very large.

17 I think there was one point that I neglected to
18 cover.

19 CHAIRMAN CHANDLER: Thank yoo, Mr. Secretary.
20 (Applause.)

21 CHAIRMAN CHANDLER: I will now call on the resolu-
22 tion of bylaws by Chairman Murphy, Vice Chairman of the
23 Council.

24 VICE CHAIRMAN MURPHY: Thank you, Mr. Chairman.
25 Fellow members, the Chairman's letter to you of

1 April 25 included a proposed resolution to be introduced at
2 this meeting. Its purpose is to set into wheels of motion
3 to amend the Council's articles of organization, bringing
4 them into accord with changes that have occurred.

5 The text of the resolution is included in the
6 packets distributed to you this morning, and I would like to
7 read it. Whereas, the National Petroleum Council has since
8 its correction in 1946 provided advice and recommendations
9 to the Department of the Interior and in accordance with its
10 articles of organization, and whereas since the Council's
11 last meeting various functions of the Department of Interior
12 have been transferred by the Department of Energy Organization
13 Act of 1977, to the newly created Department of Energy, includ-
14 ing areas of responsibility with respect to which the Council
15 has provided its advice and recommendations in the past, and
16 whereas the Department of Energy has requested the National
17 Petroleum Council to be available to provide advice and
18 recommendations, therefore be it resolved that the National
19 Petroleum Council shall in accordance with the procedures in
20 its articles of organization, provide advice and recommenda-
21 tions to the Department of Energy, and that the Chairman shall
22 cause to be prepared for consideration by the Council appro-
23 priate amendments to the articles of organization, and to
24 provide that the National Petroleum Council shall render
25 advice in the recommendations to the Department of Energy.

1 Mr. Chairman, I move adoption of the resolution.

2 CHAIRMAN CHANDLER: Thank you, Mr. Murphy.

3 Is there a second?

4 VOICE: Second.

5 CHAIRMAN CHANDLER: Is there any discussion?

6 All in favor then signify by saying "aye."

7 Those opposed.

8 The resolution carries.

9 We move now to the report of the Agenda Committee
10 and I will call on the Agenda Committee Chairman, Bill Haynes.

11 MR. HAYNES: Thank you, Mr. Chairman.

12 In recent conversations with the Secretary of
13 Energy and his staff, the Council has been requested to under-
14 take a number of studies and pursuant to bylaws of the Council,
15 our chairman has referred the request to the Agenda Committee
16 which has considered them in order to make recommendations to
17 the Council members today.

18 Now the Secretary mentioned these study requests,
19 and I propose to mention them once again only very briefly.
20 One is for the Council to conduct a new survey of petroleum
21 inventories and storage capacity. Since 1946 the NPC has
22 conducted eight surveys of this nature. Historically this
23 survey has been conducted about every four years and since
24 the last one was completed in 1974, it should be considered
25 at this time in order to maintain the continuity of the series.

1 Now another request involves the updating of the
2 1967 NPC study on U. S. petroleum and gas transportation
3 capacities. This would require the compilation of data
4 representing an inventory of aggregate capacity of the five
5 principal modes of transportation, crude oil and petroleum
6 products, pipelines, natural gas transmission lines, inland
7 waterway barges, tank cars and tank trucks.

8 Update of this information would be helpful to
9 government and in emergency planning as well as in understand-
10 ing the nation's oil and gas logistical system. So it is the
11 recommendation of the Agenda Committee that these first two
12 requests be conducted by a single committee effort.

13 A third request is the for Council to conduct an
14 analysis of potential recovery from unconventional gas sources
15 to include recovery from shale, coal seams, tight gas sands
16 and deep geopressurized zones. We are all aware of the wide
17 variety of potential recovery as described to these sources,
18 and the Agenda Committee feels that such an analysis is a
19 proper Council undertaking.

20 Another request is for an examination of U. S.
21 refinery capability to process high sulphur and heavy crudes.
22 The committee feels that due to the changing patterns of
23 crude sources for our domestic refineries the topic is appro-
24 priate for analysis by the Council.

25 Another topic discussed is an updated study of

1 terms and manpower requirements of the U. S. oil and gas
2 industry to cover the period 1978-1985. The Council has
3 conducted such studies periodically with the latest being
4 released in 1974. The committee feels that due to the pro-
5 jected increase levels of activity in the petroleum industry
6 such an analysis is indeed warranted.

7 As the Secretary mentioned, we have another request
8 for an examination and an estimate of the worldwide petroleum
9 resource potential.

10 And, Mr. Secretary, the Agenda Committee will give
11 very careful consideration of this request and after some
12 consultation with the American Association of Petroleum
13 Geologists and others, we will formulate our recommendation
14 and submit our recommendation to Collis Chandler, and hope-
15 fully within the next several days and certainly within the
16 next few weeks.

17 Mr. Chairman, the Agenda Committee has very
18 carefully considered these requests, and in full realization
19 of the substantial commitment of time and resources of each
20 Council member that will be required, and also in recognition
21 of the reputation that this Council has for excellence in
22 all of its studies and its reports, we recommend that the
23 Council undertake the following studies, a combined study
24 of petroleum inventories and storage transportation capacities,
25 an examination of the potential for unconventional gas sources

1 and analysis of U. S. refinery capabilities, process high
2 sulphur and heavy crudes, and a study of materials and man-
3 power requirements of the U. S. oil and gas industry '78 to
4 '85.

5 And we plan to have continued discussions with
6 the Secretary of Energy and his staff in order to delineate
7 fully the parameters and the definitions prior to starting
8 the actual work on each of these studies.

9 Mr. Chairman, I move that these recommendations
10 be adopted by the membership of the National Petroleum Council.

11 CHAIRMAN CHANDLER: Is there a second to the
12 committee recommendation?

13 VOICE: I so move.

14 CHAIRMAN CHANDLER: Second?

15 VOICE: I second it.

16 CHAIRMAN CHANDLER: The motion has been made and
17 seconded. Is there any discussion? If any of you have later
18 thoughts, I am sure you could, you ought to channel them into
19 Bill's Agenda Committee. All in favor of the motion, signify
20 by saying "aye."

21 Any opposed?

22 The motion carries.

23 MR. HAYNES: Mr. Chairman, I have one other matter.
24 I referred to it yesterday as having to embalm if you will a
25 couple of studies that carry over from 1976, somebody said I

1 should bury them. I don't know, they might come up again,
2 but in any event if I could just take one more minute or
3 two of your time, the Council does have some old business
4 which the Agenda Committee has discussed with the Department
5 of Energy officials.

6 In December of 1976 the Council was requested to
7 undertake an analysis of the possible vulnerability of the
8 U. S. oil and gas supply system to interruptions caused by
9 natural disasters or acts of sabotage. Because of the timing
10 of the report, the Council officers and I have decided to
11 delay formal action on this request until the new administra-
12 tion was in place and could review the request.

13 Creation of the Department of Energy and the Coun-
14 cil's subsequent transfer further delayed a decision on the
15 vulnerability study. In our recent discussions with the
16 Department of Energy officials, they have indicated a more
17 pressing need for other work by the Council.

18 The Agenda Committee therefore considers the
19 request to be withdrawn and no further action is required
20 by the Council.

21 The second item, the old business, the future
22 energy prospect study, as you recall, the study was requested
23 in August 1975 and was very actively pursued until the spring
24 of 1977. At that time national interest and the pending
25 transfer of the Council led to a decision by the Council

1 officers and the committee chairman, by Sharbaw, to suspend
2 work on the study.

3 The Agenda Committee has reviewed this with the
4 Department of Energy officials and after discussion it was
5 agreed that much of the work of the committee would have to
6 be substantially revised if not totally reconsidered, so
7 because of this fact and because of the other pending business
8 before the Council, our Agenda Committee recommends that the
9 Council will withhold further action on the future energy pro-
10 spects study until such time as the Council may be specific-
11 ally requested to prepare a new study on this subject.

12 We are closing the books on that, though I would
13 like to express the Agenda Committee's gratitude to the many
14 Council members who participated in that study and to express
15 a special note of thanks to the individuals from industry and
16 organizations from outside the Council membership who devoted
17 considerable time and effort to the project.

18 Mr. Chairman, this completes the second part of
19 the report of the Agenda Committee, and I move that it be
20 adopted by members of the Petroleum Council.

21 CHAIRMAN CHANDLER: So moved.

22 MR. ANDERSON: So moved.

23 VOICE: Second.

24 CHAIRMAN CHANDLER: Any discussion? All in favor
25 signify by saying "aye."

1 Opposed?

2 It carries.

3 Mr. Haynes, you are new to the job of Agenda
4 Chairman. You are an excellent chairman.

5 I call on Ken Montague for the Finance Committee
6 report.

7 MR. MONTAGUE: Mr. Chairman, your Finance Committee
8 met and reviewed the administrative financial procedures of
9 the Council and I am pleased to report that the financial
10 condition of the Council has been and continues to be excel-
11 lent. You may recall that our financial procedures are based
12 on a calendar year period, but it became apparent that there
13 would be no Council meetings prior to the start of '78, a
14 meeting of the Finance Committee was conducted on the 14th
15 of November '77.

16 The purpose of the meeting was to review continued
17 expenditures previously approved and available funds to pro-
18 vide for Council activities into 1978. The committee recom-
19 mended and the chairman concurred in an interim expenditure
20 schedule in order to maintain the staff and facilities in
21 minimum operating condition.

22 At our meeting yesterday, the committee considered
23 a proposed budget for calendar year 1978 based on study
24 requests which have just been presented to you by the Agenda
25 Committee. Based on this review, the committee concluded that

1 a budget of \$1,300,000 is required to cover the Council's
2 operating cost for 1978.

3 The committee also discussed with our outside
4 auditors the annual financial report which gave us a clean
5 bill of health.

6 Mr. Chairman, the Finance Committee recommends
7 that the membership approve, one, an annual budget for the
8 calendar year 1978 in the amount of \$1,300,000 and, two, the
9 selection of Arthur Young & Company to continue as the Coun-
10 cil's outside officers for calendar year 1978.

11 Mr. Chairman, I move that the Council adopt this
12 report of the Finance Committee.

13 CHAIRMAN CHANDLER: Is there a second to the
14 chairman?

15 VOICE: Second.

16 CHAIRMAN CHANDLER: Any questions concerning
17 the budget? All in favor signify by saying "aye."

18 Opposed?

19 Motion carries.

20 I am very comfortable with you as Chairman of our
21 Finance Committee. Thank you very much.

22 This completes our agenda for the morning. Does
23 any member of the Council have any additional old business
24 to bring before us? New business? Does any non-Council
25 member at this time have any matter to raise before the Council?

1 There being none, I declare the '76th meeting
2 of the National Petroleum Council adjourned.

3 Thank you.

4 (Whereupon, at 12 noon the Council was adjourned.)
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